

COST OF PRODUCTION BENCHMARKING

WORKSHOP AGENDA

- 8:15 *Set up* laptop computers and ensure wireless connections
- 8:30** **Welcome and Introductions: Paul Jefferson, WBDC**
Sign-In and Passwords: Leo Kosokowsky – AgMpower
- 8:45 *Working Capital:* Sandy Russell, Spring Creek Consulting
Site Navigation: Leo Kosokowsky
- 10:00 *Long-term Assets, 2008 Current Assets and Liabilities:* Leo Kosokowsky
- 11:30 *Ratios*
- 12:00** **Lunch**
- 1:00 *Operational plan:* Livestock budget, feed budget
- 2:00 *Overhead*
- 2:30 *Profitability and break-even prices*
- 3:00 *Benchmarks:* How does my operation compare??
- 3:00 *“What if” planning examples*
- 4:15 *Consultants and suggested resources*
- 4:30** **Wrap-Up**